



UPDATE

Office of Government Contracting West Virginia December 2005

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This e-update will provide information on happenings in the world of government contracting in West Virginia and beyond.

Back to Where It All Began a note from Barbara Weaver

After a 13-year hiatus from the Federal Government, I returned to SBA on 10-17 and began my work as PCR-CMR for West Virginia. Some of you will remember that I was here from 1988 to 1992 as the first Procurement Center Representative [PCR] for West Virginia and manager of the Federal Procurement Assistance Program.

The world has changed quite a bit since I left and so has SBA! This time around, in addition to my work with government agencies and small businesses, I'll also be working with large prime contractors, ensuring that they are providing opportunities to small businesses where feasible.

As was the case the last time, I'll be working with all our resource partners in training, support and advocacy -- making sure small businesses are getting what they need to succeed in the federal market.

I'm happy to be working in the District Office in Clarksburg. If you need to contact me, here's how:

- barbara.weaver@sba.gov
- 304-623-5631 Ext. 226
- Stop by 320 W. Pike St., Suite 330, Clarksburg, WV 26301

I'm looking forward to connecting with old friends and making lots of new ones!!

Hope your Christmas is merry and 2006 is just an awesome year!!

Barbara Weaver



NCMA – Still Creating Professionalism

The Northern West Virginia Chapter of the National Contract Management Association [NCMA] was formed in 1986. Operating world-wide, the core of the organization is federal contracting and its core members are federal contracting officials.

The emerging high technology and affiliated small businesses "found" the northern West Virginia chapter very soon after its formation. At "Small Business Night" on a snowy January night in 1987, this contingent of emerging businesses shared their hearts with NCMA's newest chapter and subsequently became part of the membership core of the Northern West Virginia Chapter.

This group also shared their hearts with Senator Byrd and Congressman Mollohan and things really began to happen -- SBA's government contracting program was launched in West Virginia in 1988. Shortly thereafter, the "West Virginia Procurement Team" was formed and included the MOVRC -- PTAC . The Regional Contracting Assistance Center rounds things out geographically.

The first Teaming to Win Conference was held in Morgantown in 1990, sponsored by NCMA, SBA and DOE. That conference continues today as a valued venue for bringing potential team members together.

A review of the Program Schedule for NCMA reveals a diverse and powerful lineup of "Who's Who" in the region. With monthly meetings, workshops, conferences, NCMA is still a great place to network, learn and grow. See the links at right, to view the program schedule or to visit the NCMA websites in West Virginia or nationally.

For additional information, tap into the [Northern West Virginia Chapter \(www.ncmanwvc.org\)](http://www.ncmanwvc.org) website or visit [NCMA HQ \(www.ncmahq.org\)](http://www.ncmahq.org).

Changes in Size Standards

The interim final rule adjusting size standards for inflation, restoring a two-part test for determining size eligibility for SBA's financial assistance programs, and designating the time of size as the date of application for EDIL assistance related to Katrina, Rita or Wilma was published in the Federal Register.

The rule is effective immediately and can be found on SBA's size standards webpage at:

- <http://www.sba.gov/size/indexwhatsnew.html> or
- <http://www.sba.gov/size/InflationIFR.pdf>.

FEATURED GOVERNMENT AGENCY



During the past ten years, the Department of the Treasury's Bureau of the Public Debt (PD) in Parkersburg has definitely and quietly been transformed. Once a small agency with an equally small annual budget, DOT looks nothing like it did in the "good ol' days".

Today, PD's Administrative Resource Center - Division of Procurement, as a member of the Treasury Franchise Fund, located in downtown Parkersburg is responsible for procuring over \$700,000,000 of goods and services on behalf of their customers. Customers include approximately 25 Treasury and non-Treasury organizations, including the Executive Office of the President's Office of National Drug Control Policy. This makes DOT the largest federal procurement office in the state.

Led by West Virginia native procurement director Mike Cundiff, this agency is buying general purpose FIP software supplies and support equipment, maintenance and repair of office equipment, training, diverse support services, minor construction, security services, and more. Jeff Stephenson serves as SADBUS and can be reached at 304-480-7123 or jeff.stephenson@bpd.treas.gov.

SBA's Guaranteed Bonding Program

SBA is increasing the guaranteed bond fee, from the current 20 percent to 32 percent of the bond premium assessed to those sureties participating in the SBA Surety Bond Guarantee Program. SBA administers this program to encourage sureties to provide bonding to small businesses unable to meet bonding requirements. SBA indemnifies approved sureties up to an established percentage of loss on those bonds provided to small businesses. The increase went into effect on 10-01-2005. For more information, visit the SBA website at www.sba.gov.

Teaming - Still a Great Thing We've Got Going

West Virginia 8(a) Portfolio



We are in the process of updating information for each of the 8(a) companies in the West Virginia portfolio. When completed, the information will reside on the website of the West Virginia District Office so that government agencies and companies can easily search for potential small business team members. Expect to see this information available just after the first of the year. Also included on this site will be those companies that have graduated from SBA's 8(a) Program, some of whom are still small.

8(a) Companies Meet in December



Support services companies of the West Virginia 8(a) Portfolio met on December 7. Shown at left are the companies that participated in the initiative designed to sharpen presentation skills in anticipation of matchmaking events during 2006. In the front row is District Director Judy McCauley.

Supporting the event were the District Office staff, Belinda Sheridan and Dave Berkey of the PTAC, Vicki Karickhoff of the SBDC and Jessica Hutson of the RCAC.

Construction and related trades members of the portfolio are scheduled to participate in a similar session in January.

Electronic Subcontracting Reporting System [eSRS]

To help agencies ensure that the interests of small businesses are being served by federal prime contractors, SBA and GSA teamed together to develop a new government-wide subcontracting reporting system. The eSRS eliminates the need for submission of paper SF 294s and 295s and replaces them with electronic versions.

This tool will help SBA and government procuring offices review federal prime small business subcontracting to assure that goals are being reached and small businesses are being given the opportunity to participate in large and often bundled federal prime awards. The system was certified operational on 10-31-2005.

The 2006 Teaming to Win Conference will be held at the Stonewall Jackson Resort on May 31 and June 1. Visit the [Teaming to Win](http://www.teamingtowin.org) (www.teamingtowin.org) website for details.

**The SBA Government Contracting Update is Released by
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